

Instream Flow Council Policy for Discounts on IFC Published Materials

Issue

The Instream Flow Council is committed to advancing the understanding and application of effective instream flow and water management strategies. To accomplish this goal, the Council will periodically develop books and other educational materials that it may offer for sale. Requests for providing discounted prices on these materials to some groups or individuals may arise and it is necessary and proper to establish criteria for objectively and fairly determining when such discounts are appropriate.

Policy

There are four circumstances where a discount may be appropriate. These include discounts for 1) vendors (bookstores), 2) educational institutions, non-profit organizations, or special events, 3) sales of large volumes of products and 4) clearance of soon-to-be-outdated materials. The IFC president has the sole discretion to act in response to good-faith requests to provide materials at the discount rate shown below for each of these circumstances:

Discounts to IFC Members – IFC members may purchase materials for their own use at cost. IFC members wishing to obtain materials for other purposes (such as special events or groups) shall receive a discount not to exceed 30% of the IFC retail price.

Discounts to Vendors – Vendor discounts shall be based either on the standard policy of the vendor or 40% less than the suggested retail price set by the IFC.

Special Discounts – Materials may be made available at reduced price to educational institutions, non-profit organizations or special events at a rate not to exceed 30% less than the retail price set by the IFC.

Large Volume Discounts – For all purchases equal to or exceeding 10 copies of materials, a discount not to exceed 20% of the IFC retail price may be allowed.

Clearance Sales – Materials that are deemed surplus or soon-to-be-excess may be offered for sale at any price the president determines to be reasonable and prudent.

Adopted by the Executive Committee on May 14, 2004